



PSE
FOR A
CHILD'S
SMILE

from destitution... to a vocation!

Our challenges

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Please contact us if you would like more information on any of the projects.

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Our projects

Support our programmes 3

Help us achieve our mission in Cambodia: help the children, the poorest of the poor, escape destitution ... to a vocation.

Build new classrooms in our centre 4

Replace dilapidated buildings and welcome more students to our centre in Phnom Penh.

Provide a suitable environment for the new classrooms in our Centre 5

Protect the area from flooding, develop a firefighter access route, provide areas to circulate in, create a landscaped area.

Increase the social impact of our sewing workshop..... 6

To reorganise and develop the activity of the sewing workshop that produces the children's uniforms and offers ethical and sustainable jobs to the parents of our children while helping to make our actions in Cambodia sustainable.

Offer youngsters in our Catering School professional conditions to practice in our application restaurant 7

By renewing and modernising the equipment of the application restaurant, which has not been updated since 2008.

Improve the management of the long-term aftercare of the children and families benefiting from our programmes 8

By providing our social team with a more efficient system for managing the data of our beneficiaries.

Support our programmes

Why?

We help more than 6,500 Cambodian children via our programmes ... from destitution to a vocation. They are the poorest of the poor, the children often have to work to help their families who live in extreme poverty, scavenging in the streets, breaking rocks, picking bindweed. The key to our success is the end-to-end support we provide. We give children food, healthcare, education, vocational training and support their families.

To meet the specific needs of some children (those in danger of abuse, children with disabilities, those requiring psychological support...), we have developed complementary programmes and services: a boarding school, care for disabled children, psychological support...

Of course, the cost to support children depends on the programmes they are in. For example, vocational training costs twice as much as supporting a child in school. Our programmes are mainly funded through individual sponsorship (non-nominative), each sponsor can choose the amount of their contribution. Regular donations and sponsorships allow us to commit to the children over the long-term, but the amount raised is not enough to cover all the costs of our programmes.

The projects

- **Support one of our vocational training schools:** the Hotel and Tourism School, the Business School, the Technical Trades School (Mechanics, Construction) or the Media School.
- **Support one of our specialised programmes:** help for children with disabilities, mother & child health protection centre, protection of children in danger...
- **Support one of our other programmes:** healthcare, nutrition...



The budgets

Budgets are set annually in line with the school year. Each programme defines its objectives, measures of success and budget.

Partnership opportunities

- Ask us for the details of the programme you would like to support. You are free to support, according to your desires, whichever programme that is close to your hearts, ...
- You can support a programme for one year or spread it over several years (e.g. 3 or 5 years). We want to develop a close partnership with you.

Build new classrooms in our Centre

Why ?

- To fight against school drop out rates of the children we support in state schools we have been organising support classes in our school in Phnom Penh, since 2017, for the children considered most at risk.
- In state schools, children are often 50 to 60 students to a class, classes take place either in mornings or afternoons but not the whole day. Our support classes take place during the other half day from Monday to Friday. Children come from different primary and secondary schools in Phnom Penh. 1,000 children currently benefit from the programme, so we welcome the equivalent to 500 extra full time children to our Centre every day. Currently, the classes take place in the covered playground.
- Also, the original buildings built from wood more than 20 years ago have become too dilapidated and are located on ground that floods every rainy season. We have to demolish them, drain and fill the land and then reconstruct them to welcome the 700 students at our remedial school. In the meantime, the children are studying in temporary classrooms.

The project

Build new school buildings in the PSE Centre to be able to welcome the children from our Remedial School for a full day (1,000 students are projected in 5 years time) and the children coming in for half a day to the centre (1,100 students are projected in 5 years time).

45 classrooms are needed and will benefit 2,100 children (1,550 children concurrently). The work is planned for 2020.



Budget

It includes the preliminary work and the demolition of the original buildings, the filling-in of the land as well as the construction of the new classrooms and project management. The budget excludes equipment & outdoor works :

Cost of a classroom, after tenders (exchange rate €/\$: 1.10): **\$33,000 = €30,000**

Amount remaining to be funded (as of 20/08/2020): **€ 40,620**

Partnership opportunities

Partial funding of a classroom (e.g. €7,500 for a quarter of a classroom), funding of a whole classroom, several classrooms ... we need your support, thanks!

Provide a suitable environment for the new classrooms in our Centre

Why ?

Provide the 2,100 children, including those with disabilities, who we are going to school in new classrooms in our Centre in Phnom Penh (see page 4), with the functional, safe and suitable environment they need in their new school.

- By protecting the land on which the new classrooms are being built from torrential flooding during the rainy season
- By building a sufficiently wide access passage for firefighters, as part of fire protection measures
- By creating outdoor circulation spaces, suitable for people with disabilities
- By creating landscaping that protects children in the schoolyard during hot weather and provides benches for the children

The project

- Create a water retention basin under outdoor spaces
- Move the surrounding wall to enlarge the adjoining road and thus provide access to firefighters
- Create outdoor circulation, suitable for people with disabilities
- Landscaping for the outdoor spaces around the school buildings



Budget

It includes all of the outdoor landscaping work described.

Estimated cost, after tenders (exchange rate €/€: 1.10):

\$182,700 = €166,100

Amount remaining to be funded (as of 20/08/2020):

€55,950

Partnership opportunities

Partial Financing for the flood protection facilities and the surrounding wall (balance to be financed: €30,050), or for outdoor circulation and landscaping (€25,900)

Increase the social impact of our sewing workshop

Why?

Our sewing workshop currently employs 35 seamstresses (30 + 5 at home), from the families of our children, they have been trained through our short vocational training programme for parents from the most vulnerable families. It produces about 15,000 uniforms per year for our children and has developed a small production line of professional and school uniforms for other local customers, as well as the production of handicrafts and ethical fashion articles sold mainly in the shop in our Centre in Phnom Penh.

The health and safety environment of the workshop, located in a rented building, has deteriorated, while the financial backdrop is one of rising rents. At the same time, we plan to develop the production, linked to sales, for local customers to increase the social impact of the workshop and to create new jobs and to develop revenues generated by the association which contributes to the sustainability of our action through local income.

The project

- Relocate the current workshop by building a new workshop on our own land in “OBK”, which will allow us to accommodate more staff in better working conditions and at lower cost
- Take on 15 additional seamstresses over the next 3 years (10 in the workshop and 5 at home)
- Develop the workshop activity using a social enterprise model.



Budget

To cover the 3 years of the project, it includes the construction of a new workshop of 390m² with 40 sewing workstations, equipment for 10 additional workstations, the remuneration of a project manager for 2 years, the continuous training of production managers in quality control over 3 years.

Total estimated cost (exchange rate €/\$: 1.10): **\$155,483 = €141,400**

Of which - year 1 (2020): \$133,083 = €121,000 €; year 2 (2021): \$11,200 = €10,200;

year 3 (2022): \$11,200 = €10,200

Amount remaining to be funded (as of 20/08/2020)

€111,400

Partnership opportunities

Partial or overall financing of the project:

- Construction of the new sewing workshop: €2,950/workstation
- Material for 10 additional workstations in the workshop: €1,700
- Support to develop the activity and continuous training of the employees: €21,500

Offer youngsters in our Catering School professional conditions to practice in our application restaurant

Why?

250 young people are trained in the hotel and tourism sector in our school of vocational training – the PSE Institute in Phnom Penh. Thanks to the high quality of training, that is largely practical, and its good reputation, young graduates are operational as soon as they leave school and integrate quickly and sustainably into Cambodian society with a qualified job.

The infrastructure of the school's application restaurant, the “Lotus Blanc”, created when the school started have aged since a first renovation in 2008. They no longer meet the standards and requirements of the catering sector in Cambodia and ASEAN in terms of equipment, organisation, hygiene and respect for the environment. Renovation of the restaurant and all its ancillary areas: kitchen, interior dining room and terraces, bakery/pastry production workshop takes place this year.

We now need to update and modernise the restaurant's equipment to enable students to practice in professional conditions of the sector, an approach that plays a crucial role in preparing them for their future profession.

The project

Purchase of equipment and furnishings for the Catering School's application restaurant, and all its ancillary areas: kitchen, indoor dining room and terraces, bakery/pastry production workshop.



Budget

It corresponds to the detailed list of equipment and furnishings required by each area: for the kitchen, the restaurant's reception area, the dining room, the bar, and the bakery/pastry workshop.

Total estimated cost (exchange rate €/€: 1.10):

\$74,580 = €67,900

Amount remaining to be funded (as of 20/08/2020)

€44,200

Partnership opportunities

Partial or overall financing of materials or building by area:

- | | | | |
|--|---------|--------------|---------|
| - kitchen: | €18,030 | - reception: | €3,140 |
| - restaurant: | €9,950 | - bar: | €11,330 |
| - bakery/pastry workshop (balance to be financed): | €1,750 | | |

Improve the management of the long-term aftercare of the children and families benefiting from our programmes.

Why?

Our social team selects the children and families to benefit from our assistance and education programmes. At the moment more than 6,500 children and 3,000 families are being helped!

The social workers meet the families at their home and carry out a survey in order to prioritise the poorest (income level, possible debt, state of health, housing...) and the most urgent cases (parental absence, abuse, school dropout...). Our assistance is adjusted according to the situation of each family. The information is then updated throughout the period the children are in our programmes.



The current system, developed with tools that are now limited and outdated, does not allow us to store all the information we want, nor to share it easily with other PSE teams (medical, education...). The processing of information is also very limited. A new data management system to track our beneficiaries - children and families - will allow us to manage all the information we require:



- more effective monitoring of the changing needs of the children and their families over time
- information sharing between all our teams to facilitate the personalised monitoring of children's educational progress and their success.

The project

Develop a new data management system for our beneficiaries, adapted to our needs.

Budget

The purchase of specialised software and its adaption to our needs as well as the training of the users.

Total estimated cost (exchange rate €/\$: 1.10):

\$80,000 = €72,800

Amount remaining to be funded (as of 20/08/2020)

€39,200

Partnership opportunities

Partial financing of the project.